

Liebert Power Assurance Package Benefits/Features Matrix

<i>Feature</i>	<i>Availability</i>	<i>Flexibility</i>	<i>Total Cost of Ownership</i>
Liebert PSI or GXT rack-mount UPS	Power protection keeps connected equipment running and ensures against unplanned downtime.	Start-up by Liebert for the 6 and 10 kVA GXT provides flexibility for IT staff to attend to other tasks.	Unforeseen costs of unplanned downtime are avoided.
Full parts coverage	100 percent protection of all parts, including internal battery and standard power output distribution module, ensures parts are quickly replaced when needed and maximizes availability.	NA	Minimizes costs since there are no additional charges to replace parts.
Emerson certified technician will come to customer's site to repair or replace UPS if needed	Ensures that in the event of problems, the UPS will be repaired quickly and correctly, maximizing availability.	Allows busy IT professionals to focus their energies on other tasks.	The ability to outsource repair of UPSs frees IT staff to handle other issues, reducing costs.
Four hour response time for 6 and 10 kVA GXTs; 24 hour response for all other UPSs	Quick response time minimizes downtime and ensures maximum availability.	NA	Decreased risk of lengthy unplanned downtime reduces unexpected costs.
Preventative maintenance after year three for 6 and 10 kVA GXT	Proactively providing maintenance to UPS reduces chances of unplanned downtime and maximizes availability	Outsourcing maintenance of UPSs gives flexibility for IT staff to focus on other tasks.	Preventative maintenance saves costs by addressing problems that could cause costly downtime before they occur.